

FALMOUTH EDIC  
APRIL 13, 2010  
CHAMBER OF COMMERCE – 9:00AM

PRESENT: CAREY MURPHY, CHAIRMAN  
WILLIAM VENDT, VICE CHAIRMAN  
STEPHEN SPITZ, TREASURER  
JODY SHAW, CLERK  
MICHAEL GALASSO  
ABSENT: SAMUEL LORUSSO

MARKETING CONSULTANT – Kathy Harding

Received from the Real Estate Committee an e-mail stating we would be willing to extend Kathy's listing at 5% commission for 3 months (4/13 to 7/13/10) and she has prepared such a document.

Falmouth Scientific – Kathy has spoken to their landlord – the bottom line is they have no money.

**MOTION:** William Vendt made a motion to extend Kathy Harding's real estate agreement with EDIC for three (3) months (4/13/10 to 7/13/10) at a 5% commission, seconded by Jody Shaw. Unanimous vote.

REAL ESTATE SUB-COMMITTEE: Jody Shaw

Info on Lot 5 has been sent to auctioneer J.J. Manning and is on hold at this time (if we do an auction – the sale will not create jobs). We have agreed to a price reduction to \$299,000 on Lot 5 – Mike asked Kathy send out a flyer to all the property owners, abutters, local builders and prospective clients who have shown interest in Lot 5 to let them know we have lowered the price.

Jody added he has talked to Carl Cavossa regarding Lot 5 but has had no response.

SAM LORUSSO – Edgerton Drive Assessment/Road Taking

Our bond has been released and EDIC will be receiving approximately \$6,900 (cash) in 2 weeks.

In regards to the road taking – Carey reported 'we are on the town's list'.

Bill asked Carey if we found out if we can get a stipend from the Steamship Authority using a portion of Technology Drive. He answered, "It is a town road, it is not our road, the town owns all the roads in Tech Park." Bill asked, "Are we [EDIC] still responsible for the [traffic] mitigation?" This is a question that is going to come up, especially with the hockey rink there will be intense use – it is probably time for the town to get involved with mitigation. Atty. Moynihan is aware and working for our interest.

MONTHLY BILLS – Stephen Spitz

A Warrant was presented for approval in the amount of \$520.00 [Linda Wells \$280 and Richard Bienvenue \$240.00]. **MOTION:** Bill Vendt made a motion to approve the expenditure of \$520.00 as outlined above, seconded by Mike Galasso. Unanimous vote.

Stephen then went over the Balance Sheet for members.

BUSINESS

New – J.K. Scanlan is looking for an easement with his proposed wind turbine and this information has been passed on to Atty. Moynihan.

- In regards to a previous question about starting a business in Falmouth, Carey presented a brochure, last updated in 2006, entitled “Starting Your Business in Falmouth on Cape Cod” put together by the Chamber and the town.

Old – Status of Joint Grant Application with Mashpee: The grant is going to be increased to \$150,000. It outlines three activities:

1. marketing of land
2. funding a micro-lending organization which we would oversee, and
3. doing an on-line survey of the businesses in the two towns to determine what improvements could be made to promote economic development.

The next step is to set up a preliminary meeting with Paul Niedzwiecki, CCC, (see if his staff will support it) and then officially submit it. Carey thought it would be a good idea to also start a draft RFP document.

MINUTES – Approve Minutes of February 9 and March 9, 2010

Bill Vendt asked the first sentence on page 3 be stricken. **MOTION:** Unanimous vote to approve the minutes of February 9, 2010 with the above correction.

Unanimous vote to approve “NO QUORUM” as the minutes for March 9, 2010.

SET NEXT MEETING DATE

Our next regular meeting will be Tuesday, May 11, 2010, at 9:00am at the Chamber.

EXECUTIVE SESSION

A motion was made to go into Executive Session and not to return to Public Session for the purposes of real estate dealings. By name: Murphy-aye, Spitz-aye, Galasso-aye, Vendt-aye, Shaw-aye. Unanimous vote.

The regular portion of this meeting adjourned at 9:45am.

Respectfully submitted,

Linda J. Wells  
Recording Secretary