

FALMOUTH EDIC
DECEMBER 14, 2010
CHAMBER OF COMMERCE – 9:00AM

PRESENT: CAREY MURPHY, CHAIRMAN
WILLIAM VENDT, VICE CHAIRMAN
STEPHEN SPITZ, TREASURER
JODY SHAW, CLERK
MICHAEL GALASSO

REORGANIZATION OF BOARD

Chairman Carey Murphy welcomed our two new members – David Eldridge and Brooks Bartlett.

Carey asked to step down from the chairman's position but not away from the organization. "I think this is a dynamic group and I want to thank everyone for their support." Mike Galasso expressed interest and has agreed to take Carey's place as the Chairman. There were no other nominations. **MOTION:** Jody Shaw made a motion to appoint Michael Galasso as EDIC's new Chairman effective 1/1/11, seconded by Stephen Spitz. Unanimous vote.

Vice Chairman Bill Vendt said he has been doing a lot of international travel and felt another member should take on the VP's responsibilities. Our new member, Dave, expressed interest. There were no other nominations. **MOTION:** William Vendt made a motion to appoint David Eldridge as EDIC's new Vice Chairman effective 1/1/11, seconded by Stephen Spitz. Unanimous vote.

Steve expressed interest in staying on as Treasurer. There were no other nominations. **MOTION:** Jody Shaw made a motion to have Stephen Spitz continue as our Treasurer, seconded by William Vendt. Unanimous vote.

Jody expressed interest in staying on as Clerk. There were no other nominations. **MOTION:** Stephen Spitz made a motion to have Jody Shaw continue as our Clerk, seconded by Brooks Bartlett. Unanimous vote.

REAL ESTATE SUB-COMMITTEE – Jody Shaw
This agenda item will be taken up in Executive Session.

MONTHLY BILLS/BALANCE SHEET – Stephen Spitz
Stephen presented two Warrants – October for \$4,460.23 [\$1,737.75 Holmes & McGrath, \$2,181.23 and \$68.75 Atty. Moynihan, \$200 Linda Wells and \$272.50 CPA Bienvenue] and November for \$160.00 [\$10 Linda Wells and \$150 CPA Bienvenue]. **MOTION:** Stephen Spitz made a motion to approve these two Warrants as presented, seconded by Michael Galasso. Unanimous vote.

Stephen gave a synopsis of our finances and real estate holdings to our two new members.

BUSINESS

- New - Mike asked our Agenda be posted prior to our meetings.
- Local Hotel/Motel Room Tax Increase: Mike asked what is our position moving forward? Carey said our next joint meeting with the Selectmen and the Planning Board will be sometime in January and this will be part of the discussion. It may be an appropriate role for us [EDIC] in the future to be the facilitator to figure out where the money generated should be distributed. Mike said we should conduct a regional study of the hotel/motel owners, restaurants, etc. to put together a strategy, would an increase affect this industry? – maybe we [EDIC] should put it on the next Warrant ourselves.
 - Stephen reported he attended the Annual Meeting of the Falmouth Technology Park Association last week – they are looking to offer a scholarship and a presentation was made by Atty. Ament regarding a proposed wind turbine.
- Old - Status of Joint Grant Application with Mashpee: Although we did not achieve getting any grant money this year, Mike pointed out one of the tasks is to put out an RFP to hire a consultant who can help us formulate a business/marketing plan as we move forward. We do have a follow-up meeting coming up the 1st part of the new year to see if we can get grant money (license plate \$). We need the money to help local businesses grow and we (EDIC) need to find ways to be self sufficient. Dave offered to reach out to RTDC, MassDevelopment, etc.

MINUTES

A ‘hold’ was put on all minutes ready to be approved.

CORRESPONDENCE

- Received from Chapoquoit Realty LLC, a wind turbine project, a Certificate of Compliance for us to sign. It was forwarded to our Atty. Moynihan for comment.

SET NEXT MEETING DATE – Our next regular meeting will be Tuesday, January 11, 2011 at the Chamber, 2nd floor.

EXECUTIVE SESSION

Stephen Spitz made a motion to go into Executive Session to discuss land negotiations and not return to Public Session, seconded by William Vendt By name: Spitz-aye, Galasso-aye, Vendt-aye, Murphy-aye, Bartlett-aye, Eldridge-aye. Unanimous vote.

ADJOURNMENT – The Public Session of this meeting adjourned at 10:35am.

Respectfully submitted,

Linda J. Wells, Recording Secretary