

MEMORANDUM

TO: EDIC Board
FROM: Mike DiGiano, Executive Director
Lynne Broderick, Administrator
RE: July 2020 Director's Report

1. EDIC support for Town application for \$400,000 in DHCD Block Grants For Social Services and Microenterprise Business Assistance

- This application was filed by the Town Manager on 6/12. We are currently awaiting word on a funding decision.

2. Falmouth Business Recovery Loan Program

- On June 15 the Select Board passed a motion authorizing a Phase 2 Intergovernmental Agreement with the EDIC which set the rent at \$88,750 with the additional provision that the EDIC could come back to Select Board for modification of the rent so that the EDIC could establish a small business recovery program.
- Because the EDIC did not have the opportunity to review in advance the proposed IGA language and because the June 15 motion contained references to other requirements that the EDIC would have to meet, the EDIC requested additional time for EDIC counsel to confer with Town Counsel to see if a more expeditious path to establishing the program could be developed in the IGA. These discussions are still on-going as was more fully described in separate email to the EDIC Board on 7/9.

3. Phase II Solar

- On June 15, the Select Board voted to authorize the Power Purchase Agreement (now AOBC) between the Town and Citizens . Town Counsel is currently working with Citizens to complete the final document for execution by July 31.
- Concurrently our attorney BCK is working with Citizens to complete the sublease agreement between EDIC and Citizens also by July 31.
- Citizens and Board of Assessors are close to finalizing the PILOT agreement. Target date for completion is July 31.

4. EDIC Open Cape Project:

- Sign-ups to date 40
- Hook-ups to date 25
- Plan showing completed infrastructure : to be submitted
- Marketing plan for achieving 60 sign-ups : Open Cape has hired a Falmouth Main Street ambassador to work with businesses pre and post connection to ensure that customers are getting maximum benefits, also developing a video piece for social media for the fall as well as other marketing outreach

5. Community Fiber Optic Network Feasibility Study:

- As input for the CCG engineering analysis, EDIC staff and the Network Group completed field surveys of 40 residential neighborhoods in Falmouth to determine whether these areas are served with overhead or buried electrical and telecom lines.
- EDIC staff has made contact with personnel at WHOI, MBL, Falmouth Public Library, and 2 tech companies for interviews with CCG. In addition outreach underway with other companies and key institutions and service providers that represent a cross section of Falmouth's economy for interviews. Goal is to have 12 to 15.
- Staff exploring ways to get additional speed tests completed for the study. To date we have 18 and we need about 100; Network Committee email, newspaper ad, outreach to organizations
- We continue to monitor potential sources of funding for implementation
- Project call schedule with consultant the week of July 20. Draft study completion date late August if we can complete speed tests and interviews in next 4 weeks.

6. Tech Park:

- The development agreement between the EDIC and the Cape Cod Commission is set to expire in February of 2021. Staff is recommending that the EDIC send a courtesy reminder to Tech Park owners
- EDIC zoning petitions to rezone 64 Technology Dr. from PU to LIB and to allow ground mount solar will be taken up at a rescheduled Spring Town meeting, date to be determined.
- Dan Webb has suggested adding site plan review provision to the articles. Staff sent that request to Town Planner for his input.

- We continue to field interest in purchase of lease of 64 Technology Dr. from both solar and non- solar users.

7. Falmouth Station Operations:

- Peter Pan resumed service as of June 5 and the Station is opened for ticket sales.
- The Station Grille has been serving take out customers and but to date has not yet begun indoor food service.
- Getting pricing on additional tree pruning along bus access road in response to driver complaints; getting pricing on parking lot striping
- Additional termite treatment required around the baseboards in the South wing of the building

8. Plymouth and Brockton request for a license/access to establish service at Falmouth Station.

A final agreement has been transmitted to Plymouth Brockton on 7/13. Start date still to be determined but would be in the next few weeks. Certain items need to be implemented on site (outlet for kiosk and bus lane designation) prior to initiation of service.

9. Parking /other potential improvements at Falmouth Station:

Staff is investigating sources of Federal and State funds to implement parking and other improvements at Falmouth Station.

10. Administration and Finance:

Monthly financial report and warrant previously distributed and to be reviewed and approved at the June meeting.

11. Strategic Planning Session:

Recommendation is to schedule this for September. Potential agenda and format to be discussed at July meeting.

