

MEMORANDUM

TO: EDIC Board
FROM: Mike DiGiano, Executive Director
Lynne Broderick, Administrator
RE: April 2020 Director's Report

- Covid-19:** EDIC staff have created a Covid-19 page on our website and disseminated some information via social media for those interested in getting information on where to get SBA financial assistance through the EDL and PPA programs. The Falmouth Chamber, Cape Cod Chamber, and Cape Cod SCORE have done a very good job running webinars for the Cape's business community on where and how to access SBA assistance and other assistance for employees. We provided information to Station Grille on SBA resources that could assist them during this period of business disruption and we have also have conversations with Peter Pan concerning their situation. We will continue to monitor both tenants closely.
- EDIC Open Cape Project:** As reported by Steve Johnston 2 weeks ago, Covid 19 has drastically slowed down customer connections and sign-ups. We should have an additional update for the meeting.
- Community Fiber Optic Network Feasibility Study:** The study is in the engineering phase. Also we are collecting additional demand information from businesses and realtors as well as from speed tests and cable bills for analysis by CCG. However the pandemic has slowed down these efforts. Business, realtor and speed test surveys were added to the EDIC website in March. The Falmouth Chamber sent these links out to their membership in their April 1 newsletter. However the response has been understandably limited . On a conference call with the Network Group on April 2, the feeling was that while the Covid 19 response has pointed out the critical importance of reliable high speed internet, many individuals and businesses were focused on the immediate problems so that outreach efforts should be put on hold for a couple of weeks. One issue we are dealing with is that the EDIC does not have a data base of businesses in Falmouth that would enable us to send out our own email requests for survey information. Lynne and I are looking into acquiring a database from public or private sources. More progress has been made on collecting data for the engineering analysis with productive calls and data transfer between EDIC, CCG and and Falmouth GIS, Town Planner, and Town Engineer taking place in late March and early April. CCG is still targeting for study completion in June but it is likely that we will be delayed in getting additional demand survey and interview data. We will assess at end of the month and adjust accordingly.
- 64 Technology Drive:** Our two zoning petitions to rezone 64 Technology Dr. from PU to LIB and to allow ground mount solar will be taken up at a rescheduled Spring Town meeting, now set for the third Monday following the end of the Mass State of Emergency. In the meantime, EDIC staff will prepare

the presentation and also continue outreach to potential interested parties regarding potential purchase of the lot.

February/March 2020 report (con't.)

5. **Falmouth Station Operations:** The St. Patrick's Day event at the Station was cancelled on March 13 due to Covid-19 precautions. On March 30 we were notified by Peter Pan that they were suspending bus service and operations at the Station until May 4. Station Grille requested that the building remain open for take-out. EDIC staff outlined the operating procedures that the Grille would have to observe to be in compliance with State and local Covid- 19 directives. On Saturday April 4 we posted signs on the building indicating that building and restrooms were closed except to pick-up takeout at the Grille. As of April 1 we have reduced cleaning in the building to 2 hours per week. We expect that this will be the status through May 4. April rent was paid by both tenants.
6. **Plymouth and Brockton request for a license/access to establish service at Falmouth Station.** EDIC staff has collected information from industry sources regarding additional intercity bus service at Falmouth Station. There has been further communication with Plymouth & Brockton concerning their license request. This will be presented in Executive Session at our April 14 meeting.
7. **Parking /other potential improvements at Falmouth Station:** Staff is investigating sources of Federal and State funds to implement parking and other improvements at Falmouth Station. More to report at the meeting on April 14.
8. **Phase II Solar rebid:** As reported to the Board in a March 25th email from Chris Simmler, Citizens was selected as the developer for the Phase 2 Solar project at the Landfill. Draft documents finalizing the agreements with Citizens have been prepared by Citizens and reviewed by EDIC staff and EDIC counsel on the project, attorney Audrey Eidelman. These will be presented for discussion in Executive Session at the April 14 meeting.
9. **Administration and Finance:** Monthly financial report and warrant to be presented and approved at the April 14 meeting.
10. **Strategic Planning Session:** Originally scheduled for March 27, the session was cancelled due to Covid-19. The Board should discuss whether this planning can take place remotely with Zoom or similar technology. If not then perhaps we should re-schedule once the Governor's emergency orders are lifted.

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